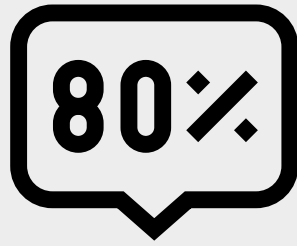




# Gas price brake With Luana on 100%

Luana enables 100% gas price brake thanks to FEMO.

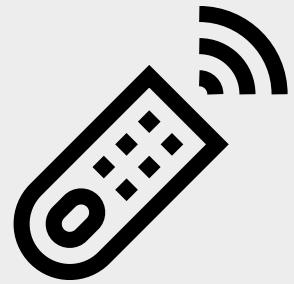




## The problem

### 80% gas price brake

What does the gas price brake mean for you? Only 80% of the previous year's consumption is capped by the German gas price brake. The remaining 20% must be procured at current market conditions. Since the procurement of long-term gas supply contracts is hardly possible at present, the remaining quantity usually falls into the so-called substitute supply. Energy experts expect another 20% increase in the gas price for substitute supply at the beginning of 2023.



## The solution

### Compensation with FEMO

Older heating systems are usually inefficient and cannot be controlled according to demand. By using smart control technology such as our FEMO box (remote control and monitoring box), approx. 20% to 30% of the energy used in properties can be reduced, which in fact means that exactly the uncapped share of the gas demand is compensated.

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## Exemplary calculation:

Residential property (annual consumption: 500,000 kWh)

Estimated price substitute supply 2023 in Germany: 36 cents / kWh

### Without FEMO: 500,000 kWh consumption

80% (400,000 kWh): 48,000,- €

at 12 cents / kWh (capped price)

20% (100,000 kWh): 36,000,- €

at 36 cents / kWh (substitute supply)

**Total costs: 84,000,- €**

### With FEMO: 400,000 kWh consumption

80% (400,000 kWh): 48,000,- €

at 12 cents / kWh (capped price)

Costs FEMO (one-time): 15,000,- €

(substitute supply does not apply)

**Total costs: 63,000,- €**

Savings: 21,000,- €

Amortisation period: Approx. 5 months

# Luana

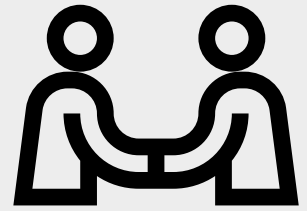
## Contact

# WEL- COME

### Let's get in touch

Looking forward!

Any questions? Let's talk to each other.  
You are always more than welcome to visit us  
in Hamburg at our headquarters on the Alster.  
We look forward to meeting you and providing  
you with a free, no-obligation, custom quote.



### Personal & direct

Your contact person



**Kerstin Wedler**

+49 40 25 76 747 - 0

+49 40 25 76 747 - 56



[sales@luana-group.com](mailto:sales@luana-group.com)



Luana AG  
An der Alster 47  
D-20099 Hamburg  
Germany

